



Ariba Supplier Network Supplier Datasheet

Connecting Buyers and Suppliers for Successful
Business Collaboration

Unparalleled Reach, Functionality, and Expertise

The Ariba® Supplier Network™ gives companies a comprehensive, shared eBusiness solution that automates and streamlines business processes, from trading partner discovery to transaction management to financial settlement. By connecting buyers, suppliers, and service providers across multiple systems and processes, the Ariba Supplier Network helps organizations eliminate the complexity and expense of interacting through manual or point-to-point solutions and drives effective business collaboration for both buyers and suppliers.

Effective Business Collaboration Is a Challenge

The accelerating pace of global business creates enormous pressure to continually reduce costs and increase efficiency. Manual processes cannot expand with business growth and are expensive and time-consuming—often requiring buyers and suppliers to enter duplicate data in disparate systems that don't connect. Niche applications automate only portions of the order-to-cash lifecycle, greatly limiting the benefits they can provide. Point-to-point solutions lack scalability and have incomplete product and service coverage. Too often, these challenges disrupt the smooth flow of transactions and information, preventing companies from focusing on strategic activities.

Driving Successful Business Collaboration

The Ariba Supplier Network offers the critical mass of buyers and suppliers needed to deliver extensive benefits to both. With access to hundreds of buyers worldwide, suppliers can use the combination of the Ariba Supplier Network and Ariba Network Discovery to promote their business and respond to RFPs. Online invoicing, payment and remittance information drive fast, trouble-free financial reconciliation. Numerous order routing methods and connectivity formats such as EDI, HTML, XML, email, and fax provide flexibility and let suppliers start at any level and add capabilities as needed. Support for Excel, CIF, Ariba® PunchOut™, and other catalog formats allows suppliers to present products and services in the way that best meets customer needs. Additionally, Ariba provides expert technical, connectivity, and business process support in eight languages in person or online on a 24x7 basis.

Adding Up the Benefits

Ariba Supplier Network provides suppliers the following advantages:

- Faster payment through an accelerated order-to-cash cycle
- Lower cost of servicing customers
- Increased sales opportunities with new and existing customers



The World's Largest Transacting Network

- Over 160,000 registered suppliers globally
- 1.8 million monthly PO's
- \$8.3B in total monthly spend
- 80 million catalog items (excluding PunchOut items)
- Transacting in 80 currencies

Ariba Supplier Network Features

Enablement, Connectivity and Registration

Flexible account registration and integration with buyers

- Multiple levels of integration via a web-based interface (HTML), email, fax or automated access via cXML and EDI
- Supplier Connectivity Adapter maps data to allow documents to be sent and received from supported ERP systems
- A range of registration options including online self-service, Quick Enablement™ or bulk ramp
- Extensive online documentation, training and testing tools

New Business Relationships

Expand your eCommerce business

- Ariba Network Discovery, a web-based service that allow suppliers to effectively market their public profile and gain access to highly qualified buyers across all industries.
- Promotional opportunities provide exposure to buying professionals through Ariba sponsored events (Ariba LIVE) and publications (*Ariba SupplyWatch*®)

Order Management

Multiple formats and documents to meet your order processing needs

- Multiple order routing formats supported: cXML, EDI (ANSI x12, EDIFACT), web-based interface (HTML), email, or fax
- Rule-based order routing to direct orders to the right location*
- Electronic change orders and cancellations
- Order confirmations and advanced shipping notices
- Real-time notification of order status

Catalog Management

Efficient management of catalog offerings to improve order quality

- Multiple catalog formats supported: CIF, cXML, Excel
- Supports integration of eCommerce storefronts via Ariba PunchOut
- Automated APIs for uploading and publishing
- Catalog upload validation and testing

Invoice Management

Increase invoice efficiency, accuracy and speed

- Supports web-based invoicing via PO-Flip™ and Non-PO invoices, and system-to-system invoicing via cXML, EDI, and CSV
- Real-time notification of invoice status
- VAT, eInvoice, and eSignature compliant

Payment and Working Capital Management

Gain visibility, accelerate payment and improve cash flow

- Multiple payment types supported, including EFT and Pcards
- Tools for negotiating early pay discounts and third-party financing
- Remittance advice confirms payment agreement

Administration Console

Minimize administrative costs and improve account control

- Administrator-defined user roles
- Configurable business rules
- Customer support tools to assist in answering technical questions
- Knowledge threads to exchange best practices and tips with other suppliers*
- Document search, print and reporting*

On-Demand Platform

Reduced IT costs and risk

- Hosted Internet-based platform
- Redundant system architecture, back-up and recovery procedures to provide high uptime levels
- Robust notification processes give system status updates
- Extensive security measures including SSL, digital certificates, WebTrust™ certification
- Local languages supported: Dutch, English, French, German, Italian, Japanese, Korean, Portuguese, Simplified Chinese, Spanish, Traditional Chinese

* Feature or part of feature offered as a premium service. Fees may apply.



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